

# The Nuts & Bolts of Servicing a 221(d)(4) Construction Loan



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#### Overview

- Initial Closing/Pre-construction Conference
- Construction Starts!
- Draws & Inspections
- PTO's (Permission to Occupy)
- 100% TRIP Report (Final Completion)
- Submission of Cost Certification(s)
- Issuance of MIM (Maximum Insurable Mortgage)
- Submission of Draft Final Closing Package
- Final Endorsement Closing

#### Pre-Construction Conference – Northeast Region

- The pre-construction conference ("pre-con") is typically held on the same day as initial closing; if not possible, will occur before or within 5 days of initial closing.
- Lender has ensured that at minimum, two "master sets" of drawings and specifications have been signed by all authorized agents; one set is contractor's "job set" stored on site and used to build the project.
- The pre-con is conducted by the third-party inspector ("HUD Inspector") in place of the HUD Construction Manager.
- <u>Required Attendees</u>: Owner, Contractor, Supervisory Architect, Lender, HUD Representative(s), Bonding Agent, if applicable.
- <u>Purpose</u>: To explain general contract administration, role of attendees during the construction period and procedures for all construction related matters through final completion.

#### **Key Players**

- Borrower/Owner (Mortgagor)
- General Contractor
- Supervisory Architect
- HUD Inspector
- Lender (Mortgagee)
- HUD
- Closing Counsel for Final Endorsement

#### Construction Draw Processing & Monitoring

- 1. Contractor, Architect, Owner and HUD Inspector schedule a monthly draw meeting at the site to review construction payment application.
- 2. Contractor prepares Contractor's Requisition, form HUD-92448, monthly for work in place, along with updated construction progress schedule and reviews with Architect and HUD Inspector.
- 3. Contractor, Architect and HUD Inspector approve and execute HUD-92448
- 4. Contractor provides copy of executed HUD-92448 to Owner for preparation of Owner's Application for Advance of Mortgage Proceeds, form HUD-92403.
- 5. Owner submits executed HUD-92403, executed HUD-92448 and all supporting documentation to Lender for review and processing.
- 6. Lender reviews/approves monthly draw submission, orders title date down, ensures no liens then funds draw and provides copy of approved draw package to HUD.
- 7. After each site visit, HUD Inspector issues TRIP (inspection) report to HUD.
- 8. HUD reviews acceptability of TRIP report and provides copy to Lender.
- 9. Lender may approve all interim draws after initial endorsement; any contractor's requisition that includes retainage reduction requires HUD approval.
- 10. HUD approves final draw as part of final endorsement closing.

#### Form HUD-92403 Application for Insurance of Advance of Mortgage Proceeds

Annlication for Income	U.S. Department of Housing and Urban Development	g OMB Approval No. 2502-0097			For Use by Mortgagee		
Application for insurance			(exp. 2/29/2020)	ī	Instructions: This request is to be submitted to HUI	o in triplicate (original and all copies must be signed).	
Office of Housing Proceeds Office of Housing Proceeds Office of Housing Instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The form is used by mortgagors for funds expended or obligated for construction related terms; by mortgages to request mortgage insurance for funds as advanced. The information will be used by the Department to as its certificated of mortgage insurance for funds it approves for advance. This is a requirement under Section 207, 219, 220, 221, 231, 232, 234(d), 236, 241, 242 and 810 of the National Housing Adr, PL. at 784 845.11, 246 U.S.C. et seq. Furnishing of this information is required to obtain benefits, and failure to			1	To HUD: To the best of our knowledge, information a within five (5) days following the date of your approv undersigned, therefore, requests that you issue a undersigned certifies that hazard insurance as requi your whatever improvements are now upon the mort advance is being requested. You are further ad S. will have been disbursed?	nd belief, the sum requested above is now payable. We	nortgage proceeds; and the or mortgage insurance. The nent is in full force and effe tored on the site for which a d is made, a total sum	
provide it may result in your not receiving your benefits.				-			
Privacy Act Notice - The United States Department of Ho- solicit the information requested in this form by virtue of Ti thereunder at Title 12, Code of Federal Regulations. While discloses this data only in response to a Freedom of Inform required to respond to, a collection of Information unless the	le 12, United States Code, S e no assurances of confident nation request. This agence	ection 1701 et. seq., ar iality is pledged to resp y may not conduct or sp	nd regulations promulgated ondents, HUD generally		Warning: HUD will prosecute false claims and statements. Com Name and Address of Mortgagee	viction may result in criminal and/or civil penalties. (18 U.S.C. 1001.  By: Signature of Authorized Mortgagee Official	Date (mm/dd/yyyy)
Name of Project	Project Number	Adve	ance Number				
					Certificate of Mortgage Insurance	For Use by HUD	
Request for Payment Instructions to Mortgagor: This request is to be submitted to your mortgages in triplicate. All items requested shall be clearly identified by description. No team shall be policied for utility payment is due. A request covering construction cost shall show one entry for the total payment requested to meet the net amount due according to the Contractor's Requisition (form HUD-02448) attached hereto. The requests for the first payment on account of the Architect's Centrice (form HUD-02449) attached hereto.  To Mortgagee: The undersigned mortgagor hereby requests the mortgagee identified below to advance funds asprovided for by the Building Loan Agreement are noticed to a contraction of the individual payments set forth in the chedule below.			4 4 6	accordance with the provisions of the Building Loan A approved for mortgage insurance if advanced by you when advanced, will thereupon constitute principal above named mortgagor and covering the subject pre- sectent of advances approved by the Federal Housing Housing Commissioner for mortgage insurance und-	oject, which mortgage has been endorsed by the unde Commissioner and this certificate does hereby constitut	is hereby re request, and this amoun ; signed by the resigned for insurance to the e the approval of the Feder, if Regulations thereunder for	
Item Number and Description		(A) Amount Claimed	(B) HUD-Approved Amt.			e made under the terms of said Building Loan Agreeme	
1. Construction cost per form HUD-92448		\$	8			iment be finally endorsed for insurance unless said ins copies of a Request for Final Endorsement of Credit In	
2. Interest from (mm/dd/yyyy) ( ) to (mm/dd/yyyy	)()					agee, and if there are any items of construction still incom	
3. Architect's Fee			<del></del>		sum of \$ shall have been place	in escrow under the provisions of an Escrow Deposit A	greement (form HUD-2456)
5					Explanation of Disallowed Amounts: (Attach additional sh	eets if required \	
6.						,	
7.							
8.							
9.							
11							
12.							
13.							
14.							
15.							
Total Due on This Requisitio		s	\$				
The undersigned hereby certifies that all of the above items he hand you herewith full supporting invoices and/or receipts, as review. With respect to any item of interest enumerated above, we further certifies that all prior work, labor, and materials to be paid	required, covering such items herewith authorize you to advar	enumerated, to be forwa nce same and charge our a	rded with this request to HUD for count therewith. The undersigned				
Name of Mortgagor	By: Signature of Authorized Mo	rtgagor Official	Date (mm/dd/yyyy)				
				-			
				'	Mortgage Credit Examiner	By: Signature of Authorized HUD Official	Date (mm/dd/yyyy)
Replaces FHA-2403 which is obsolete Previous versions of HUD-92403 are obsolete	Page 1 of 2		form HUD-92403 (5/2001) ref. Handbook 4480.1	-	Replaces FHA-2403 which is obsolete Previous version of HUD-92403 are obsolete	Page 2 of 2	form HUD-92403 (5/200' ref. Handbook 4480

LOVE FUNDING

#### Form HUD-92448 Contractor's Requisition Project Mortgages

	U.C. Danastonant of			<del>-</del>				Enter Amoun	ts to Nearest Even Dollar
Contractor's Requisition	and Urban Developr	Housing OMB Approval No.	2502-0028 (Exp. 09/30/2018)	DI		Trade Item	Cost as per Cost Breakdo	wn Amounts Complete	For HUD-FHA Use
Project Mortgages	Office of Housing			<u>U</u> I		s (S	(A)	(B)	(C)
To be submitted to mortgagee in quadra						f Breakdown Items	s	0 * % s	0 % s
This information is used to verify program information regarding completed work item	benefits consisting of distribution of insu	red mortgage proceeds when co	onstruction costs are involved. The	(2			s	% s	% s
a satisfactory manner. This information is	a requirement under Section 207(b) of the	nts from mortgage proceeds are he National Housing Act (Public	Law 479, 48 Stat. 1246, 12 U.S.C. 170		) Builder's P		Š	% S	% S
et. seq) authorizing the Secretary of HUD t						ost Breakdown Items	s	Š	s
Public reporting burden for this collection of	of information is estimated to average 6 h	hours per response, including th	e time for reviewing instructions,	(5		of Materials Stored On-site		s	s
searching existing data sources, gathering not collect this information, and you are no						of Materials Stored Off-Site		Š	Š
not collect this information, and you are no	it required to complete this form, unless i	it displays a culterity valid OMD	control number.			st Breakdown Items Plus Inv		Š	S
To (owner)	Requisi	ition Number				Decrease in Cost as a Result		S	s
				(9	) Total After	Adjusting for Net Decrease	to Approved Changes	s	s
Project	Project Number	Location		(10	) Less Retai	ined 10%	•	s	5
				(11	) Bal.: Total	Amount Due to Date on Acc	count of Construction Contract	s	s
In accordance with the provision of t	the Construction Contract dated	and Contr	actor's and/or Mortgagor's Cost	(12	) Less Previ	ious Payments		\$	\$
Breakdown (Schedule of Values) attac	ched thereto, this requisition is subm	nitted for the amount of \$	due for work			nt of This Requisition		\$	\$
			ed in the Schedule of Values.	I ec	ertify that the			cordance with the Contract Documer	
performed up to the u	ay of and as item			S		for Work performed	d and materials purchased up to th	cday of	(date of previous requisition
			ts to Nearest Even Dollar						
DIV Trade Item	Cost as per Cost Breakdown (A)	Amounts Complete (B)	For HUD-FHA Use (C)						
3 Concrete	\$	(b)	• (0)						
4 Masonry		-		For	Use of HUD-Fe	deral Housing Commissioner			
5 Metals				Date	e		Net Amount Approved for Payment	Column C Completed by	
6 Rough Carpentry								(Mortgage Credit Examiner)	
6 Finish Carpentry				Rev	riewed and Appr	roved by (Chief, Mortgage Cred	dit) E	irector, Housing Development	
7 Waterproofing				<del>.</del>					
7 Insulation								of my authorized representative) and ledge, information and belief the Wo	
7 Roofing							itled to payment of the amount co		ork is in accordance with the Contro
7 Sheet Metal				Date		Archi			
8 Doors									
8 Windows				Ins	pector's Cer	tificate Amount M	fodified No M	odification	
8 Glass				I co	ertify that I ha	ave visited the site on this	date	, observed the Work, and	monitored the log and reports of the
9 Lath and Plaster								the best of my knowledge, informa	
9 Drywall				rep Date		stable Work; and that I hav		prospective, in the property, applie	ant or proceeds of the mortgage.
9 Tile Work				Dan		Inspe	ector		
9 Acoustical				<u></u>	ntueston's De	iliaa Waaa CaatiGaati	. (Former does all continue of the	National Housing Act requiring cer	::G
9 Wood Flooring								age proceeds which includes a payn	
9 Resilient Flooring								ment to insure upon completion.)	
9 Painting and Decorating									
10 Specialties									
11 Special Equipment				Mar	neger		F	roject Name	
11 Cabinets									
11 Appliances				Fiel	d Office		F	roject Number	
12 Blinds and Shades, Artwork		-		71	a undancia	Language Language		of the above project, states that he	(she is fully familiar mith - V - 1
12 Carpets 13 Special Construction							ary of Labor and certifies that:	or the above project, states that he	sae is runy raminar with applican
14 Elevators		+		a. A	A copy of the	e applicable wage determi	ination decision is posted in a co	onspicuous place at the site of the	work and he/she has required ea-
15 Plumbing and Hot Water				8	ubcontractor	as a part of his/her contra-	ct, to agree to pay wages at rates	not less than those contained in the	decision.
15 Heat and Ventilation								we been, to the date hereof, paid for	
15 Air Conditioning					firectly or ind	irectly from the full weekl	ly wage determination decision of t	he Secretary of Labor and no deduct) or than permissible deductions as de	fined in Regulations of the Secreta
16 Electrical				9	of Labor, Part	3 (29 CFR Part 3).	,ge. emeu,, per,		
Accessory Buildings		1						or Standards Provisions of the Suppl	ementary Conditions of the Contra
2 Earth Work							conditions in all subcontracts.	ne Commissioner to approve for inst	
2 Site Utilities		1						the Commissioner to approve for insu the construction of the project, and v	
2 Roads and Walks		1						Section 212 of the National Housin	
2 Site Improvement		+		Cor	mmissioner s	hall not insure unless the	e principal contractor files a certi	ficate certifying that the laborers :	
2 Lawns and Planting		1					termined by the Secretary of Lab		
2 Unusual Site Conditions								nation provided in the accompanin	
1 General Requirements						ill prosecute false claims and		criminal and/or civil penalties (18 U.S.C.	
1 Bond Premium (\$	)		-	Coi	ntractor		Ву		Date:
							x		
Previous editions are obsolete.	Page 1 of	2	form HUD-92448 (1/91)	Pre	vious editions	are obsolete.	Page	2 of 2	form HUD-92448 (1/9

#### Change Orders & Classifications

All changes to construction drawings & specifications and requests for time extensions must be submitted on form HUD-92437, Request for Construction Changes on Project Mortgages, and include supporting documentation, along with a letter from the Architect classifying the change as one of the following:

- <u>Necessary</u> Latent (hidden) conditions; changes in building codes, ordinances, etc. after initial closing; architect's/engineer's omissions; damage to completed construction.
- <u>Betterment</u> Economically justified by increasing net income, reducing long-term maintenance and/or operating expenses or otherwise enhances the mortgage security.
- <u>Equivalent</u> Substitution, if specified item is no longer available or it reduces contract price; must provide equal or better utility and performance.
- <u>Time Extension</u> Delay is beyond Contractor's control and documented or associated with an approved change order; accompanied by Surety's written consent, if applicable.

The HUD-92437 must be initialed by the HUD Inspector and signed by the Borrower, Contractor, Architect & Lender then submitted by the Lender to HUD for approval.

#### Change Order Funding & Contingency

- Lender ensures that there is adequate funding for all proposed change orders.
- Payment for approved and completed change order work is billed separately using form HUD-92464M, Request for Approval of Advance of Escrow Funds.
- HUD-92464M includes certification by Architect and HUD Inspector that all work covered by the change order has been acceptably completed in accordance with contract documents.
- <u>Substantial Rehabilitation Projects</u>: Contingency funds are included in the mortgage and used to fund approved "necessary" change orders. After substantial rehab is complete, any remaining contingency may be used for further upgrades/betterments, an initial deposit to the replacement reserve or to reduce the mortgage principal balance.
- New Construction Projects: Contingency reserve (2% of the loan amount) is established within the Working Capital Escrow funded by the Borrower and used to pay for approved "necessary" change orders and construction cost overruns. Any unused contingency is returned to the Borrower at final endorsement closing.
- Approved "betterment" change orders are <u>not</u> funded from above described contingencies during construction; Lender establishes a separate escrow funded by other sources.

#### Retainage Reduction

The construction contract provides for a standard 10% holdback (retainage). If retainage reduction during the construction period has been agreed upon by Owner and Contractor, it is established by a rider to the contract which describes how retainage is reduced according to the guidance below:

- Contractor has no identity-of-interest with the Owner that is greater than a 5% equity interest in the ownership entity.
- Prior written consent from Surety (when bond involved) must be obtained and attached to the request for reduction.
- Contractor's performance is acceptable with regard to quality and progress of the work, changes to the work and compliance with contract documents (including satisfaction of all Davis-Bacon payroll requirements).

Assuming the above conditions are met and subject to Lender and HUD approval:

- 1. 10% retainage held until 50% completion, then reduced to 5%
- 2. 5% retainage held until 75% completion, then reduced to 2.5%
- 3. 2.5% retainage held until Final Endorsement closing

#### **HUD Permission to Occupy (PTO)**

- Permission to Occupy (PTO) form HUD-92485 is executed by HUD before Borrower permits occupancy of any units.
- Property is inspected and PTO is signed by Contractor, Borrower, Architect, HUD Inspector, Lender then submitted by Lender to HUD for approval.
- Units must have safe means of ingress and egress.
- Include Certificate of Occupancy ("C of O") or equivalent permit from the governing municipal authority for review.
- Include accord or certificate of property and liability insurance from the Borrower's insurance company for review.
- PTO may be submitted and approved with a temporary C of O; however, final certificates must be issued for final endorsement closing.

#### Final Inspection/100% Completion

- HUD inspector issues HUD-95379 TRIP Report showing 100% completion; lists any items of delayed completion and estimated cost to complete.
- Architect determines that all punch list items have been completed (except any items of delayed completion, beyond contractor's control).

#### **Required Documents**

- Final change orders (no change orders processed after final completion)
- Permission to occupy (PTO) forms, if not previously submitted
- HUD-92448 Contractor's Requisition for 100% completion
- Surveyor's Report
- Final ALTA Survey
- Final payment requests for completed change order work or offsite work
- Copy of transmittals of all contract close-out items to Owner (per specs)

# Cost Certification(s) and Issuance of Maximum Insurable Mortgage (MIM)

- The purpose of the cost certification (form HUD-92330) is to certify Borrower's actual
  costs, including Contractor's cost, and establish the maximum insurable mortgage for
  final endorsement.
- The substantial completion date is the effective date for cost certification; however, Borrower has the option to select a cut-off date up to 60 days beyond substantial completion to include additional incurred soft costs.
- Submission date for Borrower is within 30 to 45 days after selected cut-off date.
- When Borrower is required to cost certify, the Contractor must also certify (form HUD-92330-A) if construction contract is Cost Plus.
- Lender submits and HUD reviews cost certification(s) and issues Maximum Insurable Mortgage (MIM), form HUD-92580 establishing final loan amount.

### Final Endorsement Closing Checklist

	Item	HUD Form	#	Status and Comment			
FHA	A Commitment						
1.	a. FHA Firm Commitment, with Exhibit B Additional	Housing Notice	C	Include all attachments.			
	Conditions	2018-03					
	b. Amendments		C	If applicable.			
	c. Assignments		C	If applicable.			
Organizational, Due Diligence, and Other Supporting Documents							
2.	Borrower's Incumbency Certificate with Organizational D	Ocuments attached		Update checklist as appropriate for entity type.			
	a. Filed formation documents, from Secretary of State,		С	E.g., Articles of Organization, Certificate of Limited Partnership,			
	as amended			or Articles of Incorporation. Certified within 30 days of closing.			
	b. Operating Agreement/Partnership Agreement /		C	Must include HUD-required provisions and be certified by			
	Bylaws, as amended			Borrower as current and correct. Include provision that			
				prohibits any changes that affect the obligations of the tax credit			
				investor without written consent of Lender and HUD, if			
	A - (L - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -		_	applicable.			
	c. Authorizing Resolution		С	If applicable (authority may be granted in governing agreement).			
	d. Status certificate		C	Dated within 30 days of closing.			
2	e. Qualification to Do Business in Project State		C O	For out-of-state entities, if applicable.			
3.	For multi-tier entities, Borrowers are required to submit and list			If applicable. Update checklist as appropriate, patterned after			
	organizational documents for entities that appear in the Borrower's			item 2 above.			
	signature block in the loan documents.		0	Detad within 120 days of alasina			
4.	ALTA Survey Plat with HUD Survey Certification	TW. TO 040 FOX 6		Dated within 120 days of closing.			
5.	HUD Survey Instructions and Surveyor's Report	HUD-91073M	0	Last inspection within 120 days of closing.			
6.	Title Insurance Policy, with HUD-required		O	2006 ALTA form, where approved for use in the applicable			
	endorsements			jurisdiction. Either a new policy or a date-down endorsement			
	mid B		-	updating the original policy to final endorsement date.			
	a. Title Exception Documents		C	Any exceptions filed since Initial closing must be consistent with			
	ATTICLE TO A STATE OF THE STATE			Firm Commitment.			
	c. ALTA Closing Protection Letter		С	If applicable.			
	d. Title Agent Letter of Authority		С	If applicable.			

## Final Endorsement Closing Checklist (con't)

	Item	HUD Form	#	Status and Comment
7.	Opinion of Borrower's Counsel	HUD-91725M	0	If and as applicable. See Closing Guide § 2.10.E. Must include
	•			appropriate attachments.
	a. Certification of Borrower	HUD-91725M-	О	
		CERT		
	b. Supporting legal opinion		С	E.g., tax-exempt bonds and/or /LIHTC, property jurisdiction.
	c. List of pending litigation		С	If applicable.
8.	Increase in Mortgage Insurance Premium (MIP)		O	If applicable.
	Pay.gov Receipt			
9.	Certificate of Occupancy		C	
10.	Lender's Current Payment Letter and Certificate		0	See Closing Guide 2.10.1.
11.	Operating (or Income and Expense) Statement		0	If Project is exempt from cost certification; see Ex. B to Firm
				Commitment.
12.	Borrower's Evidence and Certification of Green		C	If Project qualified for reduced MIP; see Ex. B to Firm
	Energy Compliance			Commitment.
13.	Final Letter of Map Amendment or Map Revision		С	If Project is subject to CLOMA or CLOMR; see Ex. B to Firm Commitment.
14.	Radon Report		С	If applicable.
HU	D Loan, Closing, and Escrow Documents			
15.	Note (Multistate)	HUD-94000M	C	With final endorsement.
16.	Modification and Consolidation Agreement		О	If applicable.
17.	Allonge or Supplemental Note	HUD-94001M,	C	If applicable. Include state-specific requirements, if any.
1.7.		if applicable		
18.	Modification to or Supplemental Security Instrument	HUD-94000M &	O	If applicable. Include state-specific requirements, if any.
		state addendum		
19.	Request for Final Endorsement of Credit Instrument	HUD-92023M	0	
20.	Maximum Insurable Mortgage	HUD-92580	0	
21.	Cost Certification	HUD-92330 &	0	Unless Project is exempt from requirement pursuant to Program
22	And in the first for Years and California (California)	92330-A		Obligations and as indicated in the Firm Commitment.
22.	Application for Insurance of Advance of Mortgage Proceeds	HUD-92403	0	
23.	Contractor's Requisition	HUD-92448	0	
24.	Davis-Bacon and Labor Standards Clearance	HUD-92448	C	
25.		HUD-4732	0	If required
25.	Labor Standards Deposit Agreement	HUD-4/32	U	If required.

### Final Endorsement Closing Checklist (con't)

	Item	HUD Form	#	Status and Comment		
26.	Escrow for Incomplete Construction	HUD-92456M	О	If applicable		
27.	Other escrow agreements		O	If applicable, see Firm Commitment. List as appropriate. E.g.,		
				deposit agreement for Davis-Bacon non-compliance, excess		
				mortgagee proceeds escrow, Latent Defects escrow, and escrow		
				for unpaid construction costs, repairs, or needs assessment.		
Sec			enants (including bond/LIHTC), and Commercial Leases			
28.	If there are any new documents related to secondary fina	neing, tax credits, b	onds,	or commercial leases since initial closing. Must be consistent with		
the Firm Commitment and Program Obligations. See Initial Closing checklist for requirements.						
HUL	HUD Administrative Documents and Additional Requirements					
29.	Administrative Memo with attached Waivers and		0	If applicable.		
29.	HUD-2 forms					
30.	Environmental Reports		C	If applicable.		
31.	Attendance List		О	If closing by mail, include contact list for parties involved.		
32.	Deal-specific conditions included in Firm Commitment			If applicable.		
33.	State law specific conditions included in Firm			Hamiliachla		
33.	Commitment.			If applicable.		

#### HUD Contacts – Northeast Region

The Northeast Region MF Production has gone electronic. Please submit post-closing requests for Requisitions, NCR Escrows, Change Orders, IOD Release, WC Draw, etc. to the following:

Property Location (MD, VA, WV, DC, DE) mf.bal.tech@hud.gov Stephen Gray, Construction Manager

Property Location: (MA, CT, NH, VT, ME, RI) mf.bos.tech@hud.gov
Jerry Sechovicz, Construction Manager

Property Location: (NY, NJ, PA) mf.nyc.tech@hud.gov Tom Scully, Construction Manager