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Eastern Lenders Association Conference

March 5 – 7, 2018

Hyatt Regency Baltimore Inner Harbor

300 Light Street Baltimore, MD 21202

Monday, March 5, 2018

(All sessions located in Constellation Ballrooms A, B – second floor)

(All food and beverage located in The Atrium – second floor)

10:00am – 12:00pm	Conference Registration
11:00am – 12:00pm	Box Lunch
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	(Sponsored by M&T Realty Capital Corporation)
12:00pm – 12:15pm	Welcoming Remarks Ken Buchanan, Walker & Dunlop, LLC
12:15pm – 1:30pm	CNA and e-Tool Update Moderator: Karen Wipper, Love Funding Panelist: David Wilderman, HUD HQ Panelist: Ted Toon, HUD HQ Panelist: Kevin Han, HUD HQ Panelist: Jeb Bonnett, AEI Consultants Panelist: Dan Frink, Greystone
1:30pm – 2:45pm	Affordable and LIHTC Panel Moderator: Peggy Lawrence, Wells Fargo Panelist: Elizabeth Arteaga, HUD HQ Panelist: Denise Troeschel, Capital One Panelist: John Vihstadt, Krooth & Altman Panelist: Kent Neumann, Tiber Hudson Panelist: Terry Wellman, PNC Real Estate
2:45pm – 3:00pm	Break - The Atrium, 2nd floor (Sponsored by Partner Engineering and Science, Inc.)
3:00pm – 4:00pm	HUD Speaker Bob Iber, Multifamily DAS Questions and Answers with HUD Headquarters Staff Moderator: Ken Buchanan, Walker & Dunlop, LLC Panelist: Bob Iber – HUD HQ Panelist: Dan Sullivan – HUD HQ

LENDER MEMBERS ONLY SESSION

4:00pm – 4:30pm	ELA Membership Meeting
4:30pm – 5:15pm	Capital Markets Discussion Presenter: Joe Accurso, Jefferies LLC

5:15 – 7:15pm **Reception** (All Registrants) – The Atrium, 2nd floor
(Sponsored by Capital One Multifamily Finance, LLC)

Tuesday, March 6, 2018

(All sessions located in Constellation Ballrooms A, B)

8:00am – 9:00am **Breakfast-** The Atrium, 2nd floor
(Sponsored by Love Funding)

9:00 – 9:15am **Welcoming Remarks**
Arden Sokolow, HUD New York

9:15am – 10:15am **Guest Speaker – “Northeast U.S. Economy and Multifamily Real Estate”**
Anirban Basu, Sage Policy Group

10:15am – 10:45am **Break -** The Atrium, 2nd floor
(Sponsored by JLL Capital Markets)

10:45am – 12:00pm **Hot Topics: Davis-Bacon, Environmental, Mortgage Credit, and Beyond**

Moderator: Karen Wipper, Love Funding
Panelist: Tom Bernaciak, HUD HQ
Panelist: Jim Potter, HUD HQ
Panelist: Jade Banks, JMSBanks Consulting
Panelist: Keith Bayer, Dominion Due Diligence

12:00pm – 1:15pm **Networking Luncheon** – The Atrium, 2nd floor
(Sponsored by Walker & Dunlop, LLC)

1:15pm – 2:30pm **Northeast HUD Region Update**
Moderator: Peggy Lawrence, Wells Fargo
Panelist: Arden Sokolow, HUD New York
Panelist: Stacey Ashmore, HUD New York
Panelist: Bob Lefenfeld, Real Property Research Group, Inc.

2:30pm – 3:00pm **Break -** The Atrium, 2nd floor
(Sponsored by Krooth & Altman)

3:00pm – 4:00pm **Market Disruptions**
Moderator: Ed Foulon, KeyBank Real Estate Capital
Panelist: Daniel Bythewood, Jr., La Cite Development
Panelist: Trissie Copses Farr, Quality In-Cite
Panelist: Jacqueline Alexander, The Community Builders
Panelist: Joshua Greenblatt, Vesta Corporation

4:00pm – 5:00pm **Closing Panel**
Moderator: Chris Chandler, M&T Realty Capital Corporation
Panelist: Stacey Ashmore, HUD New York
Panelist: Erica Levin, HUD New York
Panelist: Ivy Prout, HUD Philadelphia
Panelist: Ariel Mullin, Vorys, Sater, Seymour and Pease LLP
Panelist: Watt Taylor, Kantor Taylor Nelson Evatt & Decina PC

5:00pm – 7:00pm **Reception** (All Registrants) – The Atrium, 2nd floor
(Sponsored by Dominion Due Diligence)

Wednesday, March 7, 2018

(All sessions located in Constellation Ballrooms A, B)

8:00am – 9:00am **Breakfast** - The Atrium, 2nd floor
(Sponsored by Berkadia)

9:00am – 10:15am **Green MIP**
Moderator: Adam Roberts, JLL Capital Markets
Panelist: David Wilderman, HUD HQ
Panelist: Kevin Han, HUD HQ
Panelist: Sheila Galicki, HUD Boston
Panelist: Kelsey Shaw, Partner Energy

10:15am – 10:45am **Break** - The Atrium, 2nd floor
(Sponsored by PGIM Real Estate Finance)

10:45am – 12:00pm **LEAN/Healthcare Update**
Moderator: Cortney Mauldin, Capital One Multifamily Finance, LLC
Panelist: Roger Lukoff, HUD HQ
Panelist: Jen Buhlman, HUD HQ
Panelist: Vance Morris, HUD HQ
Panelist: Jason Roth, HUD HQ

12:00pm **Closing Remarks**
Ken Buchanan, Walker & Dunlop, LLC

ELA Annual Conference 2018

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