



NE HOT Topics

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What Happens when you Submit?



- EWS – Minimizes delays
- Delay/Reject/Assignment to U/W

Out of 40 most recent apps received in the NE, what is the most common thing holding up application acceptance?

- CNA E-Tool Missing
- Not having HEROs done
- Missing loan amount
- Too many typos

Results



- Common Themes

Should HUD staff call 3rd parties to obtain missing information?

- Yes
- No

Results

CNA



- How to avoid rejection?
- Flags
- Big No-No's



Give me my Cash!



- What is policy?
- Difference per deal type?
- When do you need a waiver?

When it's heavy



This is heavy doc

- What happens when near max threshold?
- Does Contingency count?
- Assurance of Completion?
- 2328?

Should contingency be included when calculating total repairs per unit?

- Yes
- No

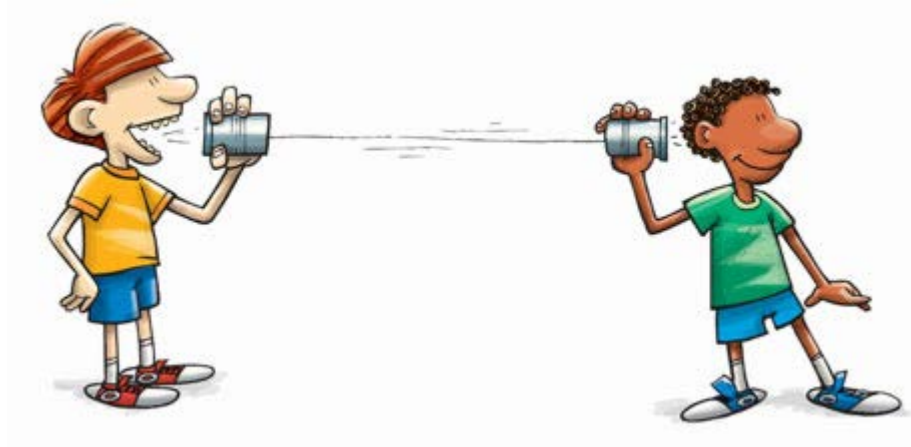
Results

Deal Queue and Workload Share



- How does internal queue work?
- Any deals leaving the region?
- Who decides?

Communication with Asset Management



- MUTM
- 9839
- AFHMP

How Do I Request A Waiver??



- Typical waiver?
- What to include?

You MUST Avoid This!



- Have a specific plan!

Q & A

You have

Questions

We have

Answers

