



Virtual ELA/SMAC Conference Agenda April 13-15, 2021

Day One: Tuesday, April 13

2:00pm

Welcome

Karen Wipper, *ELA President | Chief Underwriter, Dwight Capital*
Bob Warren, *SMAC President | Head of FHA Underwriting, Berkadia*

2:05pm – 3:30pm

NE Regional Production, Process, Hot Topics and Bears, oh my! – Part 1

Moderator: Adam Roberts, Head of FHA Lending | *JLL*
Panelist: Stacey Ashmore, Production Division Director | *NE Region*
Panelist: Yvette Jackson, Underwriting Branch Chief | *HUD Baltimore*
Panelist: Daniel Schachter, Underwriting Branch Chief | *HUD New York*

3:30pm – 3:45pm

Break

3:45pm – 5:00pm

NE Regional Production, Process, Hot Topics and Bears, oh my! – Part 2

Moderators: Adlana Buck, Chief Underwriter | *Capital One*
Charley Conkling, Chief Underwriter | *Walker & Dunlop*
Panelist: Rick Shaw, Technical Branch Chief | *HUD New York*
Panelist: Sheila Galicki, Technical Branch Chief | *HUD Boston*
Panelist: Joseph McNealy, Underwriting Branch Chief | *HUD Boston*
Panelist: Patrick Dieter, Senior Underwriter | *HUD Baltimore*

6:00pm – 7:30pm

ELA EPG (Emerging Professionals Group) Virtual Trivia Happy Hour

About the EPG: <https://www.easternlenders.com/about-ela-epg>
Happy Hour Zoom Link: <https://tinyurl.com/54r2u5t8>
Passcode: 040202

Day Two: Wednesday, April 14

10:00am – 11:15pm

Headquarters Update

Moderators: Karen Wipper, ELA President | *Chief Underwriter, Dwight Capital*
Bob Warren, SMAC President | *Head of FHA Underwriting, Berkadia Commercial Mortgage*
Panelist: Ethan Handelman, Deputy Assistant Secretary | *HUD HQ*
Panelist: Pat Burke, Director of Multifamily Housing Production | *HUD HQ*
Panelist: Tom Bernaciak, Deputy Director of Multifamily Housing Production | *HUD HQ*

11:15am – 11:30pm

Break

11:30am – 12:45pm

The Green New (MIP) Deal - Revisited

Moderators: Angela Folkers, Associate Director | *Berkadia*
Michelle Smee, Senior Deputy Chief Underwriter | *CBRE*
Panelist: Kevin Han, Senior Technical Specialist | *HUD*
Panelist: Stephen Evanko, Director of Energy & Sustainability | *D3G*
Panelist: Nathan Culver, Sen. Project Manager | *Southface Energy Institute*

12:45pm – 2:15pm

Lunch Break

2:15pm – 3:30pm

Environmental Changes in the 2020 MAP Guide

Moderators: Roy Williams, Chief Underwriter | *Wells Fargo*
Susan Monaco, Chief Underwriter | *Dwight Capital*
Panelist: Sara Jensen, Environmental Officer | *HUD*
Panelist: Ramona McConney, REO | *HUD, Region 4*
Panelist: Kathleen McNulty, OEE SME | *HUD HQ*
Panelist: Nancy Boone, Federal Preservation Officer | *HUD HQ*
Panelist: Hannah Pearl, Manager NEPA Compliance | *D3G*
Panelist: Angelique Crews, Technical Director - HUD | *Partner*

3:30pm – 3:45pm

Break

3:45pm – 5:00pm

ABC – Always Be Closing

Moderators: Amy Long, Sr. MAP UW | *JLL*
Cortney Mauldin, Director | *Berkadia*
Panelist: Jonathan Mosley, Underwriting Branch Chief | *HUD SE Region*
Panelist: Karen A. Solt, Closing Coordinator | *HUD NE Region*
Panelist: Jennifer Harry, OGC Attorney-Advisor | *HUD SE Region*
Panelist: John Lego, OGC Attorney-Advisor | *HUD NE Region*
Panelist: Jaime Montoya, Partner | *Krooth & Altman*

Day Three: Thursday, April 15

9:15am – 9:30am	Southeast Welcome – Donald Billingsley Donald Billingsley <i>Southeast Regional Director</i>
9:30am – 10:45am	Southeast Region Update – A Floodway of Deals Moderator: Jennifer Doran Massey, COO <i>Highland Commercial Mortgage</i> Panelist: LaDonna Mills, Production Division Director <i>HUD Atlanta</i> Panelist: Jon Bonner, Technical Branch Chief <i>HUD Atlanta</i> Panelist: Barbara Williams, Underwriting Branch Chief <i>HUD Jacksonville</i> Panelist: Mark Malec, Technical Branch Chief <i>HUD Jacksonville</i>
10:45am – 11:15am	Break
11:15am – 12:15pm	Managing Timeframes and Workloads in a Remote Working Environment Moderator: Ken Buchanan, Director of FHA UW and Closing <i>Walker & Dunlop, LLC</i> Panelist: Jonathan Mosley, Underwriting Branch Chief <i>HUD Atlanta</i> Panelist: Lee Allen, Underwriting Branch Chief <i>HUD Jacksonville</i> Panelist: Edward Wallace, Underwriting Branch Chief <i>HUD Atlanta</i>
12:15pm	Closing Remarks Jennifer Doran Massey, Incoming SMAC President <i>COO, Highland</i> Adam Roberts, Incoming ELA President <i>Head of FHA Lending, JLL</i>

Save the Date for next year's ELA & SMAC Conferences!

ELA: March 2-4, 2022
SMAC: TBD April 2022

Eastern Lenders Association Board

Karen Wipper, ELA President | Dwight Capital LLC
Susan Monaco, ELA Vice President | Dwight Capital LLC
Cortney Mauldin, ELA Treasurer | Berkadia Commercial Mortgage
Adlana Buck, ELA Secretary | Capital One
Adam Roberts, ELA Director at Large | JLL Capital Markets
Charley Conkling, ELA Director at Large | Walker & Dunlop, LLC
Michelle Smee, ELA Director at Large | CBRE

Southeast Mortgagee Advisory Council Board

Bob Warren, SMAC President | Berkadia Commercial Mortgage
Jennifer Doran Massey, SMAC Incoming President | Highland Commercial Mortgage
Mark Edison, SMAC 2nd Vice President | PGIM
Roy Williams, SMAC Treasurer | Wells Fargo Multifamily Capital
Angela Folkers, SMAC Secretary | Berkadia Commercial Mortgage
Susan Hall, SMAC Director at Large | Highland Commercial Mortgage
Chip Moore, SMAC Director at Large | Highland Commercial Mortgage
Ken Buchanan, SMAC Director at Large | Walker & Dunlop, LLC
Carolyn Whatley, SMAC Director at Large | Berkadia Commercial Mortgage
Ann Cone, SMAC Director at Large | CBRE
Amy Long, SMAC Director at Large | JLL