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Eastern Lenders Association Conference

February 6 – 8, 2017

Hyatt Regency Baltimore Inner Harbor

300 Light Street Baltimore, MD 21202

Monday, February 6, 2017

(All sessions located in Constellation Ballrooms A, B – second floor)

(All food and beverage located in The Atrium – second floor)

10:00am – 12:00pm	Conference Registration
11:00am – 12:00pm	Box Lunch - The Atrium, 2 nd floor (Sponsored by M&T Realty Capital Corporation)
12:00pm – 12:15pm	Welcoming Remarks Brian Kelleher, JLL Capital Markets
12:15pm-1:30pm	HUD Headquarters Update and Q&A Moderator: Brian Kelleher, JLL Capital Markets / Ken Buchanan, Walker & Dunlop Panelist: Bob Iber, HUD Panelist: Dan Sullivan, HUD Panelist: Arden Sokolow, HUD
1:30pm – 2:45pm	221(d)(4) Topics: Markets, Noise, Contaminated Sites and Davis-Bacon Issues Moderator: Peggy Lawrence, Wells Fargo Panelist: Richard Harding, HUD Panelist: Sara Jensen, HUD Panelist: Bob Lefenfeld, Real Property Research Group Panelist: Myles Perkins, AGM Financial Services Panelist: James Potter, HUD Panelist: Ceely Radden, HUD
2:45pm – 3:00pm	Break - The Atrium, 2 nd floor (Sponsored by Partner Engineering and Science)
3:00pm – 4:00pm	LIHTC Pilot/Affordable Housing Moderator: Denise Troeschel, Berkadia Panelist: Liz Arteaga, HUD Panelist: Tom Bernaciak, HUD Panelist: Kent Neumann, Eichner Norris & Neumann Panelist: Tracy Peters, Red Capital Group

LENDER MEMBERS ONLY SESSION

4:00pm – 4:30pm	ELA Membership Meeting
4:30pm – 5:15pm	Capital Markets Discussion Moderator: Andrew Deming, JLL Capital Markets Panelist: Adam Broman, Amherst Pierpont Panelist: George Geotes, Credit Suisse
5:15 – 7:15pm	Reception (All Registrants) – The Atrium, 2 nd floor (Sponsored by Capital One Commercial Bank)

Tuesday, February 7, 2017

(All sessions located in Constellation Ballrooms A, B)

- 8:00am – 9:00am **Breakfast-** The Atrium, 2nd floor
(Sponsored by AGM Financial Services and Love Funding)
- 9:00 – 9:15am **Welcoming Remarks**
Brian Kelleher, JLL Capital Markets
- 9:15am – 10:15am **Guest Speaker – “Northeastern Economy and Multifamily Real Estate”**
Anirban Basu, Sage Policy Group
- 10:15am – 10:45am **Break -** The Atrium, 2nd floor
(Sponsored by JLL Capital Markets)
- 10:45am – 12:00pm **Hot Topics:**
Flood Zones, Wetlands, Environmental Issues / CNA E-Tool Update
Moderator: Susan Ford, ColumbiaNational Real Estate Finance
Panelist: Angelique Crews, Partner Engineering
Panelist: Sara Jensen, HUD
Panelist: Ted Toon, HUD
Panelist: David Wilderman, HUD
Panelist: Liz Zepeda, HUD
- 12:00pm – 1:15pm **Networking Luncheon** – The Atrium, 2nd floor
(Sponsored by Walker & Dunlop)
- 1:15pm – 2:00pm **Green Panel – Q&As with HUD**
Moderator: Carin Chuvala, Berkeley Point
Panelist: Jason Happe, EBI Consulting
Panelist: Rob Hazelton, D3G
Panelist: David Wilderman, HUD
- 2:00pm – 2:45pm **Green Panel – Case Studies**
Moderator: Carin Chuvala, Berkeley Point
Panelist: Jason Happe, EBI Consulting
Panelist: Rob Hazelton, D3G
Panelist: David Wilderman, HUD
- 2:45pm – 3:15pm **Break -** The Atrium, 2nd floor
(Sponsored by Krooth & Altman)
- 3:15pm – 4:30pm **Loan Closings**
Moderator: Susan Ford, ColumbiaNational Real Estate Finance
Panelist: Stacey Ashmore, HUD
Panelist: Shawn Aylward, HUD
Panelist: Bill Baldwin, Vorys, Sater, Seymour & Pease
Panelist: Ivy Prout, HUD
Panelist: Ventura Simmons, HUD
Panelist: John Vihstadt, Krooth & Altman
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- 5:00pm – 7:00pm **Reception** (All Registrants) – The Atrium, 2nd floor
(Sponsored by Dominion Due Diligence Group)

Wednesday, February 8, 2017

(All sessions located in Constellation Ballrooms A, B)

- 7:45am – 8:45am **Breakfast** - The Atrium, 2nd floor
(Sponsored by EBI Consulting and Rockport Mortgage)
- 8:45am – 9:45am **Northeast HUB Panel**
Moderator: Ken Buchanan, Walker & Dunlop
Panelist: Stacey Ashmore, HUD
Panelist: Arden Sokolow, HUD
- 9:45am – 10:00am **Break** - The Atrium, 2nd floor
(Sponsored by Prudential)
- 10:00am – 11:00am **2016 Lean Update**
Moderator: Peter Edeburn, JLL Capital Markets
Panelist: Dale Becker, Walker & Dunlop
Panelist: Jennifer Buhlman, HUD
Panelist: Kelly Cush, Greystone
Panelist: Jeff Watson, ENERCON Services
- 11:00am **Closing Remarks**
Brian Kelleher, JLL Capital Markets
Ken Buchanan, Walker & Dunlop

ELA Annual Meeting 2017

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