MIP Refinance Case Study



Case Study #1

Existing building Refinance

MAP 223(F)

- 3 Stories Garden Style with 480 units built in 2014
- Common Space (Clubhouse, Pool, Gym)
- Individual Meters with a Tenant Landlord Agreement
- Energy Star Score 65
- ASHRAE Energy Audit completed ECMs identified
 - Time of day lock out schedule for common spaces
 - Minimum and maximum apartment setpoints
 - Reduction of site lighting
 - Changing HW heater setpoint and placing on a schedule



Case Study #1 Cont

- Benefit to Owner
 - Achieved MIP Reduction
 - Reduced Maintenance Costs for building operation
 - Approximate saving 16% of operations cost
 - Extended life of HVAC and Plumbing equipment on average by 2 years
 - Was able to use energy success to market building with an Energy Star score to tenants



Case Study #2

- Existing Building Refinance with a Green Certification
 - □ MAP 223(A7)
 - 5 Stories Garden Style with 775 units built in 2012
 - Mixed Use space (Retail, Pool, Gym)
 - Individual Meters
 - Was not able to get 100% of utility bills from the Electric Provider
- Energy Star Score of 79
- 25% sample of utility bills accepted thru Energy Star
 - Must be representatively sampled:
 - Unit types
 - Buildings
 - ☐ Each size (sq ft) and direction (N,S,E,W) of unit exterior wall
 - Each building floor or level
 - Each materially different HVAC package



Case Study #3

Existing Building Refinance/Rehab

MAP 221 D4 SR

- □ 3 Stories Garden style with 310 units
- Common Space (Clubhouse, Pool, Gym)
- Individual Meters (Currently)
- Was able to get 100% of utility bills from utility provider
- 75% of building being remodeled from major gut rehab (over \$1500 per unit)
 - Changing floor layout
 - HVAC systems
 - Electrical distribution systems (installing sub metering)
 - Plumbing system updated to current code
- Seeking to obtain a LEED Home/LO/MID Rise Certification
- Required to deliver SEP with 70% occupancy + 15 months, then must be maintained annual
 - Utility Linked data or a Professional Engineer or Architect stamp





Project teams leverage the energy modeling process to identify the most cost-effective approaches to meeting the target score of 75+

Case Study:

- 18 low-rise garden style buildings
- 380 dwelling units located
- South Region (~3,200 HDD, ~900 CDD)



ENERGY STAR® Statement of Energy Design Intent (SEDI)¹

Original Design	Improved Design	Additional Options
R-38 Fiberglass Batt insulation at top-floor ceiling	R-49 Blown Insulation (airsealing/Grade 1)	High Performance Windows and additional air sealing
HVAC 14.5 SEER / 8.2 HSPF	HVAC 16 SEER / 9+ HSPF	Incorporate Natural Gas
Few Energy Star Appliances	All Appliances Energy Star	Additional LED Lighting
Portfolio Manager SEDI Score 72	Portfolio Manager SEDI Score 78	Portfolio Manager SEDI Score 80+



Projects must select and obtain a green building certification







Enterprise











Considerations for green building certifications

- Cost and feasibility
- Local regional incentives
- Architect and developer experience
- Marketability

Niche Super Green









Several requirements at closing commit the project to obtain the green certification and to conduct annual energy benchmarking

- Form HUD-92013-D: Owner's Certification and Acknowledgement for Program Obligation For Broadly Affordable, Affordable, Green/Energy Efficient Multifamily Housing Mortgage Insurance Premiums
- Statement of Energy Design Intent (SEDI) showing EPA Portfolio Manager score or 75 or higher
- Evidence of green building certification in drawings and schedules
 - Green Building scoring spreadsheet
 - Required milestones for the green building standard incorporated into the construction schedule (e.g. onsite verification)
- <u>Green Rider:</u> Borrower's Obligation to Maintain Project's Energy Performance as Consideration for MIP Reduction
- Energy Data Acquisition Plan demonstrates the owner's plan to obtain energy data and complete annual Statement of Energy Performance (SEP) benchmarking in EPA Portfolio Manager



Green MIP participation spans a project's full lifecycle

